
PROCEDURE GUIDANCE AND CRITERIA FOR DISTINGUISHING BETWEEN SALES OF SERVICES AND SPONSORED PROJECTS

This procedure document has been developed to provide general guidance on the distinction between sales of service and sponsored projects. LSU (00001) (01/2019) Rev. 5/28/19

DISTINGUISHING BETWEEN SALES OF SERVICE AND SPONSORED PROJECTS:

1. Requires specific intellectual input or scholarly expertise from LSU
2. Funds originate from a governmental source.
3. A formal proposal or award document exists, often requiring the e
4. The proposal or award includes an itemized budget and places res
re-budgeted.
5. Cost-sharing may be involved or required in order to receive the f
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